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DS Technology at ACHEMA 2018

ACHEMA_2018, connecting values – for fast market access.

DS Technology GmbH will exhibit at the Achema 2018 from June 11 – 15 in Frankfurt am Main at the booth of Harro Höfliger Verpackungsmaschinen GmbH (hall 3.0 booth F47). The company's core competence is a new business model for the production of patented and marketable medical devices in line with their principle: Attractive licensing models eliminate time-consuming and expensive development processes. This offers rapid market access for established manufacturers and market newcomers alike. The business model is of interest, for example, to companies wishing to expand their product range or enter the market with future-oriented products. Another highlight is the holistic approach of combining the patents with the customized machines of Harro Höfliger Verpackungsmaschinen GmbH and, if desired, other experienced partners along the value chain.

XSTRAW® - a patented drinking straw for the intake of approved active ingredients
XSTRAW® enables pharmaceutical companies to offer new or existing active ingredients and drugs that have already been approved in other dosage forms. The XSTRAW® itself is an innovative straw through which the precisely dosed active ingredient can be taken with a beverage.
This facilitates intake for many people – especially for those having difficulty taking solid medication (according to a representative survey of patients in Germany and the US, more than 50% of respondents say they are affected, for example due to difficulty swallowing. In order to produce the patented XSTRAW®, the DS Technology GmbH license is offered in combination with the machines of Harro Höfliger Verpackungsmaschinen GmbH. On request, a partner network covers the complete process chain.

XTRAY® - a patented TRAY/LID-system for many needle-thread-combinations
Modern suture materials are a very important component in the operating room. A well-functioning needle-thread-system requires a tray that is approved for the respective combination, into which the needle and thread are wound and secured. The patented XTRAY® concept offers manufacturers the opportunity to produce a large part of the important needle-thread-combinations on a uniform platform. This saves valuable time in the development process, reduces the number of required production machines and enables fast market access. Naturally, the XTRAY® is made of approved plastic material that meets the strict requirements for medical devices. This is also an interesting option for manufacturers planning to switch from paper to plastic. Visually, the XTRAY® can be individually tailored to the customer's branding. DS Technology offers the license

in combination with the patented machines of Harro Höfliger Verpackungsmaschinen GmbH and, if desired, a partner network for most process steps.

About DS Technology GmbH

DS Technology with headquarters in Winnenden near Stuttgart, bridges the gap between development and production of patented medical devices. In conjunction with machines of Harro Höfliger Verpackungsmaschinen GmbH, the company offers attractive license and production models for selected medical devices. In addition to the market-ready XSTRAW® und XTRAY®, other X-products are already in the pipeline, which will be launched with comparable business models. For all products and models, the company's philosophy places the expectations of users and manufacturers at the center of its business activities and has defined clear guidelines:

- **easy to handle**
- **increased speed to market**
- **easy to automate**
- **excellent network**
- **sustainability**
- **cost-saving**

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